

## **PRESS RELEASE**

### **Export Nova Scotia Expands its Alliance Program with its First Caribbean Partner: JAL Consultants Ltd.**

HALIFAX, NS, Canada – September 22, 2010 - Export Nova Scotia Inc. (ExportNS), a Halifax based Canadian solutions integrator that helps Caribbean countries improve and transform their public sector services by providing best practices, proven technology solutions and innovative products, sourced from the Canadian public and private sectors, announced today the addition of a new partner company, JAL Consultants Ltd., in its Alliance Program.

“As our Alliance Program of Canadian partners grows it is extremely exciting to announce the addition of our first Caribbean partner, who also has direct roots to Nova Scotia. The addition of JAL Consultants from the Turks & Caicos Islands, with its principal as an alumnus of Dalhousie University, allows ExportNS to help Caribbean nations transform their physical property needs, in addition to their software and intellectual property requirements,” said ExportNS President David Gough. “Improving physical infrastructure in the Caribbean has been done for decades by Nova Scotian firms, from supplying aggregate to building runways and buildings, all to transform and improve services to citizens. We look forward to working with JAL in similar endeavours to greatly benefit Caribbean nations and their people.”

“The opportunity to work with and be associated with the ExportNS Alliance Program is very exciting for us as it brings the entire Caribbean within reach. We feel that we will be able to strengthen the Alliance significantly by bringing our 30 years of Caribbean development experience to the already robust Alliance team,” said Jeff Lee, Principal of JAL Consultants.

## **NEW ALLIANCE PARTNER**

### ***About JAL Consultants Ltd.***

*JAL Consultants has been providing Architectural, Engineering, Master planning and Development Consulting services to the Caribbean region and Bermuda for over 30 years. The company currently is operating from its head office in the Turks & Caicos Islands, and is engaged in projects in Haiti, the Dominican Republic, the Cayman Islands, and has contacts throughout the region. Most recently the company undertook the recovery and completion of the Veranda Resort which is a 257 bed ‘Sea Side Village’ Style condominium hotel. The project was in receivership at the time that JAL sourced financing in 2008 for the project that was completed in 2009. JAL provided Architectural, Engineering, and Project Management services for the completion of what is now one of the most unique and successful resort projects in the Caribbean. JAL Consultants is looking forward to bringing its expertise and knowledge to the ExportNS Alliance and becoming an active and integrated part of the ExportNS Alliance Program.*

**About Export Nova Scotia**

*Export Nova Scotia (ExportNS) is a Halifax based Canadian solutions integrator that helps Caribbean countries improve and transform their public sector services by providing best practices, proven technology solutions and innovative products, sourced from Canadian public and private sector suppliers. Visit [www.exportns.com](http://www.exportns.com)*

**About Export Nova Scotia Alliance Program**

*Export Nova Scotia has established an Alliance Program with leading private and public sector organizations to supply the products, services or intellectual properties that are needed to help transform Caribbean governments. ExportNS's multi-disciplinary management provides the expertise that binds these products and services into effective customized solutions for Caribbean governments. ExportNS facilitates the acquisition and implementation of these resources to help Caribbean governments transform and modernize their citizen-centric services and critical infrastructure.*

*Visit [www.exportns.com/partners.htm](http://www.exportns.com/partners.htm)*

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